

SERVICE PROVIDER

Developper / Webmaster

Company / Association / Individual

questions to ask them

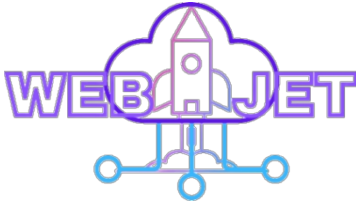
- What is the purpose of your future website?
- What are your sales objectives?
- Who is your target audience?
- What type of content do you want to include on your website?
- What is your budget for developing and maintaining your website?
- What are your technical requirements?
- What is your timetable for going online?
- Do you have any questions or concerns?
- Do you already have a domain name and web hosting?
- Do you have a logo or visual design for your website?
- Do you have any written content you'd like to include on your website?
- Would you like me to manage your website content for you?
- Would you like me to provide SEO services for your website?
- Would you like me to provide online marketing services for your website?

Additional experience and skills :

- We can build your future blog on Google's Blogger
- We can build your CV site, association site and professional site (with the WebJetClouds Opensource PHP project).

- We can build your future site in Joomla:
 - Showcase website / blog
 - E-commerce
 - What type of product
 - Which payment method
 - LMS
 - Booking and Appointments
 - Social Networks
 - Restaurant

- We can build your future site using Wordpress:
 - Showcase website / blog
 - E-commerce
 - What type of product
 - Which payment method
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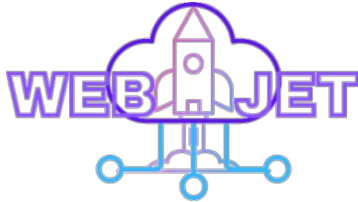
SERVICE PROVIDER

Consulting

Company / Association / Individual

questions to ask them

- What are your sales targets?
- What are your current challenges?
- What do you need?
- What are your criteria for selecting a consultant?
- Why should you choose to work with me?
- What do you want from me?
- What would make you want to work with me?
- What are your doubts?
- What can I do to reassure you?
- If the customer is in sales:
 - What is your current sales process?
 - What are your conversion rates?
 - What are your sales challenges?
- How can I help you improve your sales? • If the customer is in the production sector :
 - What is your current production process?
 - What are your rates of return?
 - What are your production challenges?
- How can I help you improve your production?
- If the customer is in the service sector :
 - What are your current service processes?
 - What are your customer satisfaction rates?
 - What are your service challenges?
- How can I help you improve your service?



SERVICE PROVIDER

Personal services

Company / Association / Individual

questions to ask them

IT Assistant

- What problem do you have with IT?
- Describe it in detail.
- When did the problem arise?
- What have you tried to do to solve the problem?
- What is your operating system?
- What type of equipment do you use?
- Do you have diagnostic information or error logs?
- Do you have any questions or concerns?

Administrative Assistant

- What do you need in terms of administrative assistance?
- What are your priorities?
- What is your working style?
- How do you work under pressure?
- How do you manage your time?
- How do you interact with others?
- How much do you know about office software?
- What is your knowledge of the company's specific field?
- Do you have any questions or concerns?

Travel

- Do you need me to come to your home or office?
- Would you like the mission to be carried out at a distance than Visio assistance?